

---

# Collecting Stories

---

I am a firm believer that every day holds a great story to share, and every story has a lesson. I travel quite a bit and if you are looking for stories there are plenty when you travel. On a recent trip I was reminded that just because things look the same does not mean that they are the same.

I was set to meet my business partner in the hotel lobby at 8:15 a.m. to prepare for the day's appointments. Sitting in the lobby waiting for him, I didn't realize that I was hidden. I thought he was running late and he thought I was. He stepped outside to take a call and put his luggage in the rental car. When he came back inside and saw where I was sitting we laughed that we had both been at the perfect angle to miss each other. As we started reviewing ideas in preparation for our meetings, he got another call. He immediately looked confused and I heard him say, "I am right here" as he walked to the front desk. As I looked on they all started laughing.

Still laughing he told me that when he couldn't find me earlier he had gone outside, pushed the unlock button for the silver rental car, dropped his bags in and tossed the key in the center console before coming back to find me. The only problem was, it wasn't our rental car. He had put his bags in a woman's car that had accidentally been left unlocked. When she got in her car to leave she was surprised to find luggage she didn't recognize and keys in the center console. Totally confused she started the car to be sure it was actually hers before bringing the luggage and keys to the front desk. The front desk attendant saw the name on the bags, looked it up in the computer and called my partner to tell him what happened. As he was telling me the story I peeked out the door and sure enough there where two nearly identical silver cars parked right next to each other. On our way out my partner, seeing that she hadn't yet left knocked on the woman's window to thank her. She was still laughing and told him she was on the phone with her friend letting her know that she wasn't crazy. She then proceeded to share that just two weeks prior the same thing had happened to them while she and her friend were in Hawaii. Enjoyable stories but I believe there is an underlying lesson: a reminder to take an extra minute to confirm what we think we see. If the woman had driven off with our luggage and keys, we could have missed the appointments we had set for the day.

Each day can be a blessing of lessons. We just need to open our eyes and our minds and things will come to us. Even the stories that aren't fun and motivational have great teachings, but they all require you to "do something". To find the stories you must get out of your comfort zone, talk to people and pay attention to your surroundings. Go find your story today. Once you have your story, write down what knowledge you gained from it. If you commit to this, in 15 days you will have a great log to live by. Believe me you will also be a hit at the next gathering, telling stories that are so relatable they will make people smile and want to be around you. Isn't that what life is about?

Go live it, collect your stories and make this week count.

---

"Shake It Up! Big Dreams and Bold Choices On The Road To Success" is available at [ManginelliGroup.com](http://ManginelliGroup.com). Shake It Up is short, easy to read chapters to help you in everyday life and business to stay on the road to success.

***"Dan's approach isn't preachy or allknowing, but rather he comfortably combines his own energetic perspectives with the best content from some of the greatest achievers of our lifetime. It's one of the best business books of the year for sure."***

**~Gary Acosta**

Co-founder and CEO of the National Association of Hispanic Real Estate Professionals (NAHREP)

[Buy Now](#)

---

[Visit our website](#)

Connect with us



## Upcoming Events

### How To Move With The Market - Series

#### **Tuesday, May 16, 2017**

REGISTRATION: 9:00 AM

TIME: 10:00 AM – 12:00 PM

PLACE: Fairfield Inn & Suites

503 E Danenberg Dr

El Centro, CA 92243

RSVP: Gabby Olguin: [golguin@spfcnet.com](mailto:golguin@spfcnet.com) or Giselle Hunt: [ghunt@spfcnet.com](mailto:ghunt@spfcnet.com)

#### **Thursday, May 25, 2017**

TIME: 11:00 AM – 2:00 PM

PLACE: Temecula Library

30600 Pauba Rd, Temecula, CA 92592

RSVP: Meggan Harrison – [mharrison@spfcnet.com](mailto:mharrison@spfcnet.com)