



MANGINELLI G R O U P

Manginelli Group

December 2016

FinFO | NW



As we rapidly approach the end of 2016 do you know how you will finish? Most people see the month of December as "coast" time. A time to ease off the gas and let the year wind down with plans to start fresh at the new year. This is what the average do. They look at their goals, see that they might come up short, but shrug and think to themselves that there is no reason to push hard - better to wait until the first of the year and hit the ground running. I see this in sports all the time. Teams take the lead and then think they don't have to play as hard for the rest of game. They don't finish strong and they end up losing.

Learning how to finish is key. This year, regardless of what all the other months have looked like, be a finisher. There are a bunch of starters out there, but not many finishers. Anyone can start a project, a diet, or a workout program, but those who succeed - finish. Keep this in mind, knowing that while the competition is on cruise control waiting for the year to end, you can get your foot on the gas and finish the year with one of your best months! The fastest man on the planet, Usain Bolt said in an interview "There are better starters than me but I'm a strong finisher." Get rid of the mind set that December is a non-business month, be a strong finisher, and make this week count!



Big Dreams & Bold Choices On The Road To Success

"In business and in life, staying positive in difficult circumstances is not an easy task. We are going to experience adversity. The real question is 'How will we approach it when it comes?' Dan Manginelli's answer to that is, 'As an opportunity to take action and move forward!' His new book Shake It Up! is a chapter-by-chapter personal coaching session with inspiration and ideas to help us do just that."

Steve Emtman
Owner & CEO Defender Development,
1992 #1 NFL overall draft pick

Purchase your copy today.



On The Road

December 7, 2016 - Reno NV

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December 15, 2016 - Murrieta CA Extreme Goal Planning for 2017

Murrieta Chamber
of Commerce
25125 Madison Ave #108
Murrieta, CA 92562
December 15, 2016
11:00 AM - 1:30 PM
RSVP: gsilkwood@sfcnet.com

If you would like to book Dan for your office meetings, events and sales events, please call us today at (714) 928-1898 or email us at terry@maginelligroup.com